HUMAN-RESOURCE REQUIREMENT NOTIFICATION (HRN)

UNDER Public Private Partnership (PPP) & UP Domain of APUIAML

(Position Ref. No. 5)

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| **S. No.** | **Particulars** | **Description** |
| **1** | **Position** | Consultant - PPP |
| **2** | **No. of Position** |  One (01) |
| **3** | **Proposed Grade** | Senior Manager/AVP (PPP) |
| **4** | **Mode (Consultant /****Employee)** | Full Time Consultant |
| **5** | **Academic / Professional Qualifications** | * Graduate / Postgraduate with Excellent Communication Skills
* Preference shall be to candidates from Premier Institutions
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| **6** | **Post qualification****experience (specific requirement)** | * Minimum 10 to 20 years of experience, of which atleast 5 years shall preferably be in Government PPP Consulting in end-to-end delivery of PPP Projects across Sectors
* **Key Roles:**
	+ Project Management, Client & Team coordination & management
	+ Report Writing (Feasibility Reports, Project Reports, PIM, Bid Evaluation Reports, etc.)
	+ Drafting of RFPs and Concession Agreements for PPP Projects
	+ Drafting of Policies
	+ Bid Evaluation / Documentation
	+ Process Management
	+ Knowledge on Financial Modelling (Preferred)
	+ Bid Marketing
* **Key Skills:**
	+ Excellent oral and written communication skills
	+ Excellent Client Management & Business Development Skills
	+ Strong working knowledge of MS Office, Word, Power Point & Excel.
	+ Report writing, data analysis /Presentation experience
	+ Drafting of RFPs / Concession Agreements
	+ Working Knowledge in PPP Projects across Multiple Sector
	+ End-to-end Handling & Delivery of PPP Projects
	+ Ability to articulate / interpret and act accordingly
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| **7** | **Reporting to** | DH, PPP & UP, Domain |
| **8** | **Salary / Fee range** | As per Industry Standards |
| **9** | **Other expectations** | * Flexibility in working hours depending on urgency of work / delivery timelines
* Flexibility in traveling
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| **10** | **Scope of Work** **(If taking for more than a project, then write Project wise SoW)** | * Lead and Drive Teams for Project Delivery
* Support Team / Colleagues for timebound deliverables
* Work Prioritization & Delivery Management
* Client Management
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| **11** | **Core Skills** | * Good Communication Skills
* Knowledge on PPP Projects Project Development, Documentation / Process Management, Delivery
* Knowledge on Financial Modelling shall be preferred
* Preference shall be given to candidates with working experience in road sector/ Policy Preparation, etc.
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| **12** | **Gender specific, if any** | Neutral |
| **13** | **Location** | Vijayawada (Andhra Pradesh) |

**Note: Apply for the above said position through Standard CV Format (available at our website: [www.apurban.com/careers.php](http://www.apurban.com/careers.php)) along with detailed CV and send at: jobs@apurban.in (properly mention position name in subject line)**