HUMAN-RESOURCE REQUIREMENT NOTIFICATION (HRN)

UNDER Public Private Partnership (PPP) & UP Domain of APUIAML

(Position Ref. No. 5)

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| **S. No.** | **Particulars** | **Description** |
| **1** | **Position** | Consultant - PPP |
| **2** | **No. of Position** | One (01) |
| **3** | **Proposed Grade** | Senior Manager/AVP (PPP) |
| **4** | **Mode (Consultant /**  **Employee)** | Full Time Consultant |
| **5** | **Academic / Professional Qualifications** | * Graduate / Postgraduate with Excellent Communication Skills * Preference shall be to candidates from Premier Institutions |
| **6** | **Post qualification**  **experience (specific requirement)** | * Minimum 10 to 20 years of experience, of which atleast 5 years shall preferably be in Government PPP Consulting in end-to-end delivery of PPP Projects across Sectors * **Key Roles:**    + Project Management, Client & Team coordination & management   + Report Writing (Feasibility Reports, Project Reports, PIM, Bid Evaluation Reports, etc.)   + Drafting of RFPs and Concession Agreements for PPP Projects   + Drafting of Policies   + Bid Evaluation / Documentation   + Process Management   + Knowledge on Financial Modelling (Preferred)   + Bid Marketing * **Key Skills:**    + Excellent oral and written communication skills   + Excellent Client Management & Business Development Skills   + Strong working knowledge of MS Office, Word, Power Point & Excel.   + Report writing, data analysis /Presentation experience   + Drafting of RFPs / Concession Agreements   + Working Knowledge in PPP Projects across Multiple Sector   + End-to-end Handling & Delivery of PPP Projects   + Ability to articulate / interpret and act accordingly |
| **7** | **Reporting to** | DH, PPP & UP, Domain |
| **8** | **Salary / Fee range** | As per Industry Standards |
| **9** | **Other expectations** | * Flexibility in working hours depending on urgency of work / delivery timelines * Flexibility in traveling |
| **10** | **Scope of Work**  **(If taking for more than a project, then write Project wise SoW)** | * Lead and Drive Teams for Project Delivery * Support Team / Colleagues for timebound deliverables * Work Prioritization & Delivery Management * Client Management |
| **11** | **Core Skills** | * Good Communication Skills * Knowledge on PPP Projects Project Development, Documentation / Process Management, Delivery * Knowledge on Financial Modelling shall be preferred * Preference shall be given to candidates with working experience in road sector/ Policy Preparation, etc. |
| **12** | **Gender specific, if any** | Neutral |
| **13** | **Location** | Vijayawada (Andhra Pradesh) |

**Note: Apply for the above said position through Standard CV Format (available at our website: [www.apurban.com/careers.php](http://www.apurban.com/careers.php)) along with detailed CV and send at: jobs@apurban.in (properly mention position name in subject line)**