

Andhra Pradesh Urban Infrastructure Asset Management Limited

4th Floor, NTR Administrative Block, Pandit Nehru Bus Station, Vijayawada - 520 013 Website: [www.apurban.com](http://www.apurban.com/)

HUMAN-RESOURCE REQUIREMENT NOTIFICATION (HRN)

UNDER Public Private Partnership (PPP) Division of APUIAML

(Position Ref. No. 6)

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| **S. No.** | **Particulars** | **Description** |
| **1** | **Position** | Vice President (PPP Cell) |
| **2** | **No. of Position** |  One (01) |
| **3** | **Proposed Grade** | Vice President |
| **4** | **Mode (Consultant /****Employee)** | Consultant |
| **5** | **Academic / Professional Qualifications** | * Graduate with excellent communication skills
* Shall possess multi sectoral experience
* Shall have held leadership position/s in the past
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| **6** | **Post qualification****experience (specific requirement)** | Minimum 20 years of work experience* **Key Roles:**
	+ Leading the PPP Cell Consulting Domain
	+ Business Development & Delivery Responsibility
	+ Project Management, Client & Team coordination & management
	+ Driving the PPP Cell Team in:
		- Preparation of Project Concepts & Feasibility Report
		- Project Structuring & Financial Viability Assessment
		- Drafting of RFPs and Concession Agreements for PPP Projects
		- Bid Evaluation / Documentation & Process Management
		- Bid Marketing
	+ Overall PPP Domain responsibility for delivery
	+ Development of PPP Cell Business (not limited to A.P.) and Team Capacity Building
* **Key Skills:**
	+ Excellent oral and written communication skills
	+ Preparation of Proposals / Bids
	+ Excellent Client Management & Business Development Skills
	+ Strong working knowledge in PPP Projects across Sectors
	+ Strong Hold over PPP Documentation – EoIs, RFQ, RFP, Concession Agreements, etc.
	+ Working Knowledge in PPP Projects across Multiple Sector
	+ End-to-end Handling & Delivery of PPP Projects
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| **7** | **Reporting to** | DH-PPP / CEO |
| **8** | **Salary / Fee range** | As per Industry Standards |
| **9** | **Other expectations** | * Flexibility in working hours depending on urgency of work / delivery timelines
* Flexibility in traveling
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| **10** | **Scope of Work** **(If taking for more than a project, then write Project wise SoW)** | * Lead the PPP Business Domain and Drive Teams for Project Delivery
* Client & Delivery Management
* Driving Organisation Goals
* Representing the Organisation at all Forums
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| **11** | **Core Skills** | * Good Communication Skills
* Strong hold over PPP Projects - Project Ideation, Development, Documentation / Process Management, Delivery
* Knowledge on Financial Models
* Preference shall be given to candidates with consulting experience with State Government(s)/GoI/Multilateral(s)
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| **12** | **Gender specific, if any** | Neutral |
| **13** | **Location** | Vijayawada (Andhra Pradesh) |

**Note: Apply for the above said position through Standard CV Format (available at our website:** [**www.apurban.com/careers.php**](http://www.apurban.com/careers.php)**) along with detailed CV and send at: jobs@apurban.in (properly mention position name in subject line)**